

# The potential of Public-Public Partnerships



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# Stockholm Water Company

A Public Water Management Company  
with an Eco-cycle Approach  
contributing to improved Water  
Environment in the Baltic Sea Area

Shares:	Stockholm City	7%
	Stockholm Stadshus AB	91%
	Huddinge Local Government	2%
Customers:		1 152 200
Employees:		604
Turnover:		148 MUSD
Contracted services:		73%



# Sustainable Water Management

- Full cost recovery (no subsidies)
  - EU Directive
- No profit
  - The Swedish Water Act
- Value for money - customer service
  - The user pays
  - The polluter pays



# The Sustainable City

## - a Partnership initiative

- Inter-national Collaboration
- Inter-regional Collaboration
- Inter-municipal Collaboration
- Public-Public Partnership
- Public ownership - Nordic model
- Corporate Development Programmes
- Technical Assistance Programmes



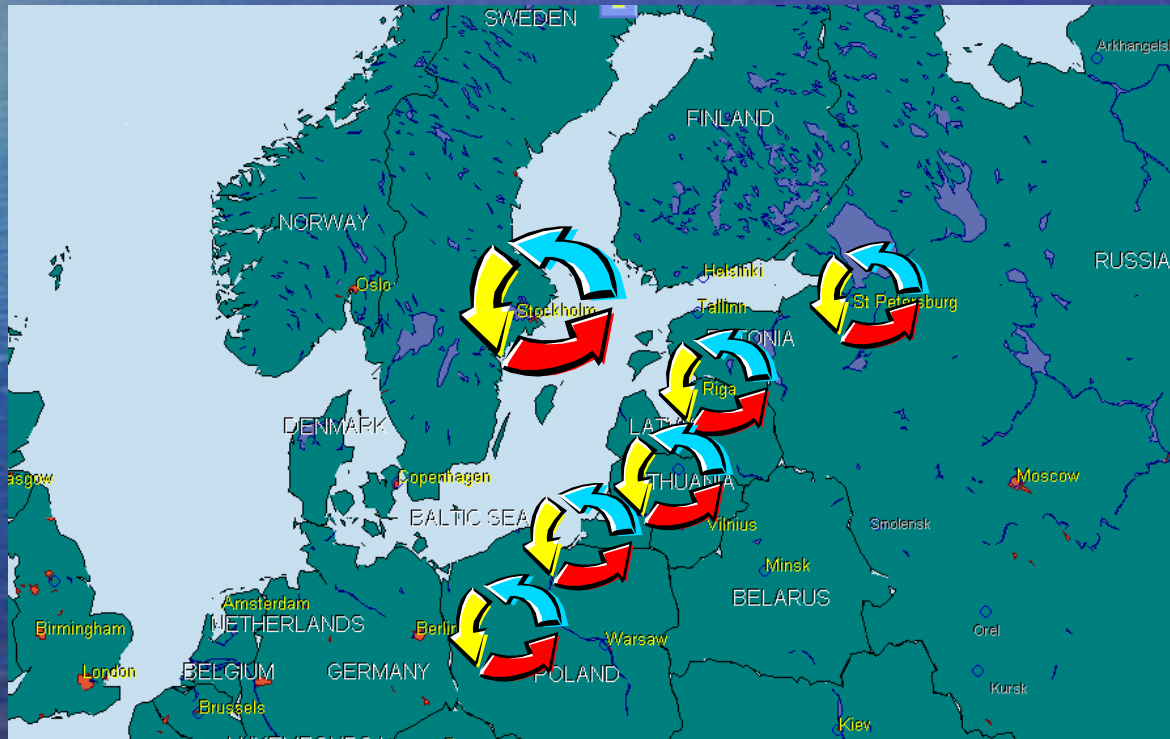
# Water Operators Partnership examples from the Stockholm Region

- Stockholm Water's collaboration with 12 Municipalities (Water supply & wastewater cleaning) - Agreement
- Käppala Association (Protection of the water environment – 9 Municipalities) - Association
- Norrvatten (Water supply – 13 municipalities) - Association
- SYVAB (Wastewater management – 6 municipalities) – Joint Stock Company
- 6 Cities Group (Scandinavian Benchmarking) - Network

# Stockholm Water's International Engagements

- Nordic Baltic Cooperation, NBC
- Corporate Development Programmes  
Public Water Company to Public Water Company
- Stockholm International Water Institute, SIWI
- Stockholm World Water Week & Symposium
- Collaboration with UNDP and World Bank

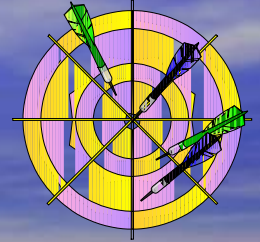
# Stockholm Water's Corporate Development Projects Around the Baltic Sea



# Components of a Corporate Development Programme

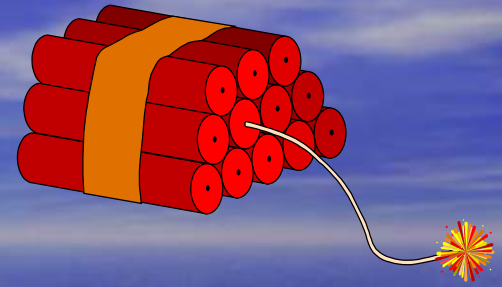
- ✓ Ownership Support
- ✓ Service Agreement
- ✓ Corporate Development Strategy & Programme
- ✓ Financial Management & Reporting
- ✓ Billing & Collection
- ✓ Information Technology
- ✓ Public Relations
- ✓ Priority Investment Programme
- ✓ Project Management, PIU
- ✓ Operational Enhancement
- ✓ Change Management
- ✓ Human Resources Development
- ✓ Training Programmes & Know-how Transfer

# Contributions of a PUP



- Enhanced company overall performance
- Know-how transfer = engaging own staff
- Improved quality and reliability of services
- Political control but no political management
- Best possible service without subsidies
- Facilitating financing and implementation of investment projects
- Assisting to fulfil financier's obligations

# Obstacles & pitfalls



- Lack of political support
- Lack of financing (Competition required)
- Deficient definition of the project/contract
- Insufficient or late information activity
- Focus on technical problem solving in stead of finances, quality and service level

# A successful model for Public Water Partnerships

- Strong networking and cross-border engagement
- Public Water Company to Public Water Company
- Close contacts between Financiers, Owners and Corporate Partners – direct financing
- Long-term experts at site from start
- Directed and early public information activities
- Involved and supportive Politicians (owners)
- Long-term collaboration to secure sustainable development



# THANK YOU!

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